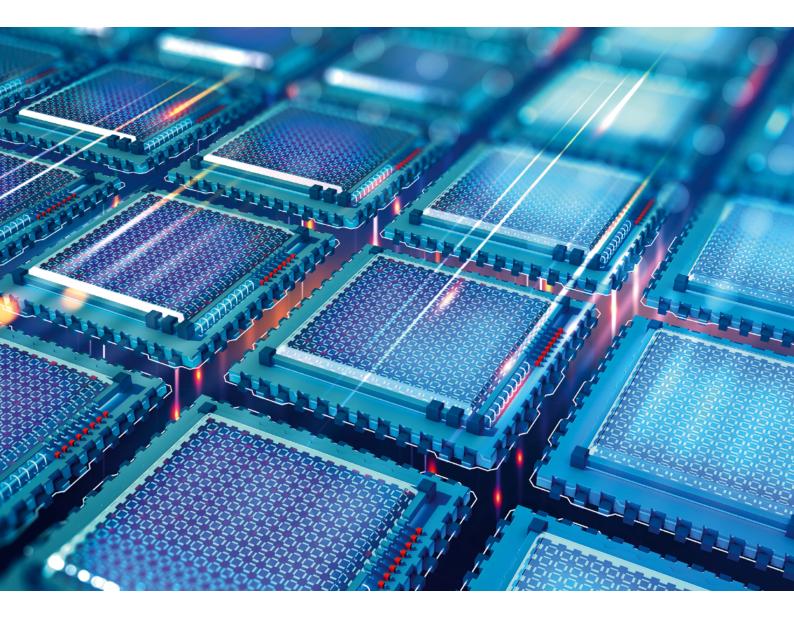
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European Competence Framework for Quantum Technologies

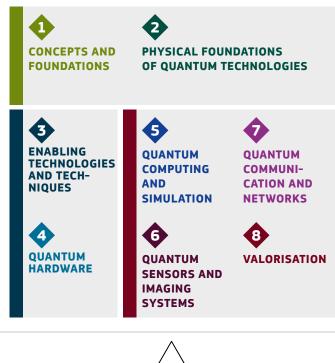
compiled by Franziska Greinert and Rainer Müller, supported by Simon Goorney, Riccardo Laurenza, Jacob Sherson and Malte S. Ubben Version 2.5 (April 2024)

European Competence Framework for Quantum Technologies Overview – Version 2.5

The framework consists of three parts:

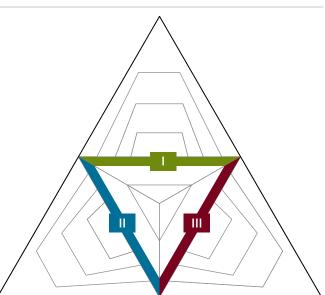
Part 1

Content Map: 8 domains with 42 subdomains (p. 5), detail pages for each domain with topics and subtopics (p. 6–13).



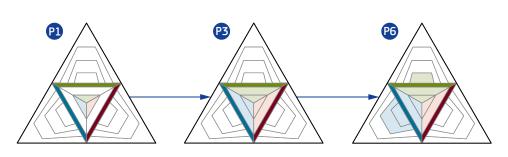
Part 2

Proficency Triangle visualising **6 proficiency levels** for the **3 proficiency areas** (p. 14), with in-depth level descriptions and more (p. 15–17).



Part 3

9 Qualification Profiles overview (p. 18) and detailled descriptions incl. example personas and (training) suggestions (p. 19–27).



Extra

Two examples how to combine a profile with a content selection (p. 28–29).

Version 2.5 (April 2024) compiled by Franziska Greinert and Rainer Müller, supported by Simon Goorney, Riccardo Laurenza, Jacob Sherson and Malte S. Ubben QUCATS – Quantum Flagship Coordination AcTion and Support, Cover photo: ©Siarhei – stock.adobe.com

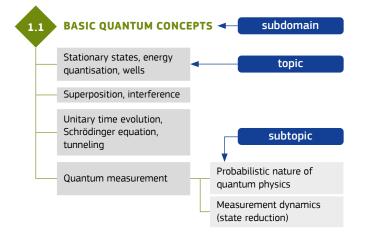
How to use the Competence Framework

The European Competence Framework for Quantum Technologies is a taxonomy of the possible knowledge and skills needed in Quantum Technologies (QT). It describes the **QT-specific** competences and qualifications necessary for involvement in the QT industry. In addition, **'classical' competences** will be essential, referring to non-QT-specific proficiency, e.g. in an engineering discipline or in an application area like finance or chemistry, as well as **transversal skills**, e.g. communication, collaboration, management or digital skills. The framework has been compiled in the Quantum Flagship CSAs (QTEdu, QUCATS) in order to facilitate the planning and design of education and training projects in Quantum Technologies.

The **content map** (p. 5) consists of eight **domains** and 42 **subdomains**. It provides a graphical overview of the broad structure of Quantum Technologies.



For each domain there is a separate page with more details, i.e. **topics** and **subtopics** for each subdomain (p. 6–13, unchanged since version 2.0), e.g.:



Depending on the target group, each educational offer will address different levels of depth and challenge. To reflect this, there is an additional dimension to the content map: **proficiency levels** from A1 (Awareness) to C2 (Innovation). The use of proficiency levels makes it easier to tailor education and training offers to the needs of the target groups and to determine job profiles.

Version 1.0 of this framework has been compiled as part of a project that has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 951787. Its further development is part of a project that has received funding from the European Union's Horizon Europe research and innovation programme under grant agreement No 101070193.



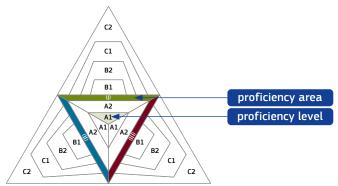
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How to cite:

F. Greinert and R. Müller, European Competence Framework for Quantum Technologies, doi: 10.5281/zenodo.6834598 (2024), version 2.5

New in version 2.0 were extended general descriptions of these levels. For version 2.5, the levels have been specified for three **proficiency areas**, based on an extensive interview analysis, now covering different aspects of competence in QT:

- (I) Quantum concepts, incl. mathematical formalism & physics
- (II) Quantum Technology (QT) hardware (HW) & software (SW) engineering: everything related to working with or building and developing QT
- (III) QT applications & strategies: everything related to the market, use cases, strategy development, etc., as well as impact, ethics and education



The **proficiency triangle** is intended to give a first impression of the qualifications covered by a person or required for a job or addressed in a course – independent of the concrete content, i.e. the concrete QT(s).

The journey of a person towards quantum proficiency begins in the centre, at level A1, and widens out to A2 (the basic overview). This is the core, the central triangle in the graphic above, covering the **beginner A levels**. People start building **QT awareness** (A1) and reach **QT literacy** (A2) at the edge of the inner triangle. These proficiencies can be achieved within a few hours or days, *e.g. by instruction (workshops, seminars) or self-directed learning.*

Achieving QT literacy indicates readiness for the quantum era and potential specialisation, e.g. on the basis of self-study or learning on the job. In the long term, it is desirable that QT awareness, perhaps even QT literacy, is acquired at school, at least where there is a focus on physics and/or technology.

Progressing to the **B levels, intermediates** begin to refine their qualification in more specialised areas and therefore do not cover the full breadth of the A2 overview. Achieving a B level may require weeks or months of focused effort, e.g. attending a lecture or summer school (B1) and conducting student research comparable to a bachelor's thesis (B2). Alternatively, it can be achieved through learning on the job, receiving mentoring and gaining personal research-like experiences.

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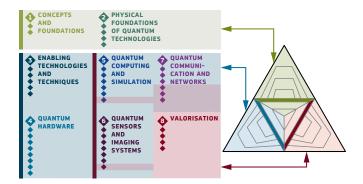
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With each successive level, the proficiency increases towards the chosen specialisation, and especially the knowledge broadens and links more and more with other subdomains. Reaching the **ad-vanced C levels** may require *years of work experience and further research, e.g. through a master's (C1) or PhD (C2) thesis, with the emphasis on experience working in the field in R&D or similar.*

When someone reaches level C2, e.g. after a PhD in a particular subdomain, they have (at that time) the state of the art knowledge in that domain, represented by the tip of the triangle. In other subdomains they have less advanced or even basic knowledge, e.g. comparable to B1 level proficiency. Consequently, knowledge that can be acquired in a matter of days or weeks contributes to the C2 level, while the specialisation itself takes years. It is important to note that C2 proficiency at the cutting edge of technology may be outdated due to further developments in the corresponding field. Therefore, someone who does not keep up with developments may lose this proficiency over time.

The proficiency level descriptions are based on the European Qualification Framework (EQF, see references at the bottom). They correspond to a **bachelor's (B2), master's (C1) or PhD (C2)** degree. However, achieving these levels is not limited to academic routes; work experience, e.g. in R&D projects, can also bring someone to these high proficiency levels.

The **colouring** of the three proficiency areas corresponds roughly to the colouring of the content map with the eight domains from version 2.0 (see also detailed level descriptions, p. 15–17):



The proficiency level descriptions are intentionally general and not specific to any particular QT hardware, system or application. For clarity and illustration, examples of content specifications are provided on the three proficiency level detail pages (p. 15–17). To describe the qualification of an individual or the objectives of a course, the proficiency level specification must be combined with a suitable selection and adaptation of content (sub)domains.

A detailed analysis of interviews with industry representatives resulted in nine different **qualification profiles**. They provide an overview of common personal QT-specific qualifications relevant to industry. They are visualised by partly coloured proficiency triangles. The overview page (p. 18) shows relations between the profiles and illustrates the potential progression of personal development across different profiles.

Each profile is complemented by a **detail page** that provides additional insights, including descriptions of the highest levels addressed, a general description, example personas and related recommendations. These recommendations include prerequisites for individuals interested in acquiring the profile, suggested training modules or learning paths, and more.



The qualification profiles, together with a selection of contents (see p. 28-29 for two examples), serve several purposes, including

- facilitating the planning, mapping and comparison of QT educational offers (training, study or school curricula);
- mapping an individual's QT-specific qualifications and conducting comparative assessments of individual qualifications;
- formulating targeted plans for the QT-specific further education for an individual;
- specifying QT-related job offers.

The Competence Framework has been compiled using a bottom-up approach. Between summer 2020 and spring 2021, a threeround study with more than 150 participants mainly from the European QT community provided initial input (see paper Future quantum workforce: Competences, requirements and forecasts, Phys. Rev. Phys. Educ. Res., 2023, doi: 10.1103/PhysRevPhysEducRes.19.010137). The results were refined through expert interh views for each domain, leading to version 1.0 (May 2021). Details are documented in the Methodology and Version History (2021, doi: 10.2759/130432). For the update to version 2.0, feedback and usage experiences from the QT (education) community have been incorporated (see paper Towards a quantum ready workforce: the updated European Competence Framework for Quantum Technologies, Front. Quantum Sci. Technol., 2023, doi: 10.3389/ frqst.2023.1225733). This paper also documents the approach to the first descriptions of proficiency level based on the EQF and with the associated degrees. An analysis of industry needs was conducted in summer 2023, including more than 30 interviews (about 30 to 40 minutes each) with industry representatives (paper in preparation). The update to version 2.5, and thus the addition of the proficiency triangle and qualification profiles, is based on these interviews and additional analysis (paper in preparation).

Quantum Technologies are rapidly evolving. New technologies will be developed in the future, others will become less important. The Competence Framework will have to be adapted accordingly. Thus, the Competence Framework is a living document that will be updated in regular intervals. Suggestions for additions and corrections are welcome at any time.

Please contact:

Franziska Greinert, f.greinert@tu-braunschweig.de QUCATS – Quantum Flagship Coordination AcTion and Support

References for proficiency levels:

Proficiency level system: Level A1 to C2 like in the *Common European Framework of Reference for Languages* (CEFR, 2020, 2001, www.coe.int/lang-cefr), which has been used in the *European Framework for the Digital Competence of Educators* (Dig-CompEdu, 2017, doi: 10.2760/159770), the template for the framework structure and level keywords. Proficiency level descriptions are based on the levels from *The European Qualifications Framework* (EQF, 2018. doi: 10.2767/750617).

European Competence Framework for Quantum Technologies Content Map

8 domains with 42 subdomains; with topics and subtopics on following pages (unchanged since version 2.0)



CONCEPTS AND FOUNDATIONS

1.1	BASIC QUANTUM C	ONCEPTS	1.2	MATHEMATICAL FO	
	Stationary states, energy quantisation,			Mathematical foundations	Linear algebra, functional analysis
	wells Superposition,				(Linear) differential equations
	interference				Statistics, probability theory, combinatorics
	Unitary time evolution, Schrödinger equation, tunneling				Advanced mathe- matics, e.g. topology, group theory, symmetry
	Quantum measure- ment	Probabilistic nature of quantum physics			Perturbation theory
		Measurement dynam- ics (state reduction)		State space, Dirac notation	
		No-cloning theorem, incomplete state information from measurement		Operators, eigenvec- tors, eigenvalues	
	Two-state systems (e.g. spin-1/2, polari- sation), qubits	State representation, visualisation (e.g. Bloch/Poincaré sphere)		Classical information theory, Shannon entropy	
		Dynamics of two-state systems		Quantum channels, distance measures, von Neumann entropy	
		Physical manipulation with pulses			
		State evolution, Bloch equation, Larmor precession, Rabi oscillations			
	Pure and mixed quantum states				
	Decoherence and coupling to the environment				
	Heisenberg principle, complementarity				
	Entanglement, Bell inequalities, non-locality				



2.1

PHYSICAL FOUNDATIONS OF QUANTUM TECHNOLOGIES

ATOMIC PHYSICS

Electronic levels, quantum numbers, level transitions, Rydberg states

Hyperfine structure, Zeeman effect, Stark effect

Angular momentum (spin, orbital, total), interactions



QUANTUM OPTICS AND ELECTRODYNAMICS

Classical, quantum and non-linear optics, polarisation degrees of freedom

Photon statistics, bunching, antibunching

Fock states, coherent states, squeezed states

Quantum optical experiments, interferometry, microscopy and spectroscopy

Quantum electrodynamics (QED)

Light-matter interactions



2.4

SOLID-STATE PHYSICS

Properties (band structure, electrical transport, optical properties, magnetism)

Semiconductor theory

Superconductivity, Josephson effect, Josephson junctions

Mesoscopic phenomena, quantum confinement effects

Topological effects

Magnetometry, spin manipulation experiments

QUANTUM MANY-BODY SYSTEMS AND OPEN QUANTUM SYSTEMS

Pauli principle, bosons, fermions, Fermi gases and Fermi liquids

Quantum degenerate gases, Bose-Einstein condensation

Quantum statistics, entropy

Molecular physics

Open quantum systems

Decoherence mechanisms (relaxation, dephasing, photon loss)



ENABLING TECHNOLOGIES AND TECHNIQUES



LABORATORY TECHNIQUES, NOISE AND SHIELDING

Noise analysis

Cryogenic, vacuum and cleanroom technologies

Shielding techniques, housing, magnets



SOLID-STATE TECHNOLOGIES, NANOTECHNOLOGIES

Micro- and nanostructuring

Quantum materials design

Micro- and nanoelectronics, e.g. 2D electron gas and materials, single-electron transistor (SET), spintronics

Semiconductor technologies

Superconducting devices, SQUIDs



OPTICAL TECHNOLOGIES

Classical optics

Lasers

Single photon sources

Single photon detectors and cameras

Photonics, fibres



CONTROL TECHNOLOGIES

Signal and data processing

Electronics, microwave and RF (radio frequency) technologies, frequency conversion, modulation and generation

Laser cooling, laser stabilisation

Generation of special quantum states, e.g. Bell states, squeezed states

Resonators

Opto-electronical and opto-mechanical systems

COMPUTERS AND SOFTWARE
IT infrastructure and software stack
Classical programming, algorithm design and software development techniques, mathematical modelling
Control software: calibration, guide electronics/ optics, error-robust physical operations, tuning and stabilisation of hardware
Quantum control algorithms
Machine learning inspired and integrated approaches

QUANTUM HARDWARE



4.1

4.2

SUPERCONDUCTING ELECTRONIC CIRCUITS

Qubit types, e.g. charge, flux, phase, transmon

SPIN-BASED SYSTEMS

Electron-spin qubits, nitrogen-vacancy (NV) centres in diamond

Semiconductor quantum dots

Nuclear-spin qubits

4.3

NEUTRAL ATOMS AND IONS

Trapped ions

Rydberg atoms

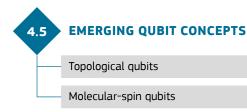
Cold atoms, molecules, quantum gases

Neutral atoms in optical lattices



Boson sampling techniques

Entangled photon sources



4.6 QUANTUM STATE CONTROL

	State initialisation and readout
	State manipulation, realisation of quantum gates
	Qubit coupling & interconnectivity

Interconversion of different qubit types



HYBRID QUANTUM SYSTEMS

- High performance computer (HPC) systems
- Machine learning integration
- Integration of classical and quantum networks
- Quantum interfaces



TECHNOLOGY REALISATION

Noise, general and platform-specific limitations, benchmarking

Miniaturisation, scaling

Integration on a chip, e.g. photonic integrated circuits, atom chips



5.1

QUANTUM COMPUTING AND SIMULATION

BACICC	
DAJICJ	

	Reversibility, DiVincenzo criteria
	Qubits, quantum gates, universal gate set
	Universal fault-tolerant quantum computers, NISQ quantum computers
	Circuit design, notation, matrix representation
	Basic quantum programming techniques
	Complexity theory, quantum complexity classes, computational limitations, quantum advantage



5.3

QUANTUM SIMULATORS

Digital quantum simulators

Analogue quantum simulators and (adiabatic) quantum annealers

QUANTUM PROGRAMMING TOOLS AND SOFTWARE STACK, ERROR CORRECTION

Graphical platforms

Quantum assembler languages and software development kits, quantum circuit simulators

Quantum compilers, high-level programming with pre-definded subroutines

- Hybrid quantum-classical algorithms and quantum embedding
- Cloud platforms

Quantum error correction, quantum error mitigation

5.4

QUANTUM COMPUTING SUBROUTINES

Quantum amplitude amplification Quantum Fourier Transform (QFT), hidden subgroup finding

Quantum phase estimation

Quantum linear algebra subroutines, quantum singular value decomposition

Other techniques and subroutines, e.g. quantum walks, amplitude estimation

5.5 QUAN

QUANTUM ALGORITHMS

_	Number theory and factorisation (e.g. Shor algorithm)
	Oracular algorithms and database search (e.g. Grover algorithm)
	Linear algebra (e.g. Harrow-Hassidim-Lloyd algorithm)
	Quantum optimisation
	Quantum machine learning, quantum neural networks
	Quantum simulation algorithms
	Noisy intermediate-scale quantum (NISQ) algorithms: Variational Quantum Eigensolver (VQE),

Quantum Approximate Optimisation Algorithm (QAOA)



APPLICATIONS OF QUANTUM COMPUTING AND SIMULATION

– Materials science		Manufacturing, e.g. new types of batteries
		Pharmaceutical drug discovery
		Catalyst discovery (improve- ment of chemical processes like Haber-Bosch)
Engineering and design –		Simulation of complex pro- cesses, e.g. aerodynamics, structural dynamics, crash & safety
	_	Computational fluid dynamics, e.g. airflow around aircraft
	_	Surrogate machine learning based models for numerical simulations
	L	Design optimisation
Optimisation in finance, production, network and logistics		Routing
	_	Supply chain management, loading and sizing, production planning
		Insurance risk assessment
	_	Financial portfolio optimisation
	_	Satisfiability problems (SAT): possible solutions for a set of constraints
		Sequencing problems for op- timal sequence for executing jobs
Data security and		

cryptography



QUANTUM SENSORS AND IMAGING SYSTEMS



Fundamental quantum limits (standard quantum limit, Heisenberg limit)

Definition of SI units

Measurement criteria (sensitivity, resolution, etc.), classical alternatives, performance analysis



6.7

ATOMIC CLOCKS

Microwave clocks, atomic fountain clocks, coherent population trapping (CPT) clocks

Optical clocks, trapped ion clocks, neutral atoms in optical lattices clocks, quantum logic clocks

Nuclear clocks

Transportable atomic clocks



ELECTROMAGNETIC FIELD SENSORS

NV centres, Rydberg atoms, superconducting sensors

Atomic magnetometers and optically pumped magnetometers (OPMs)



Spin-qubit based sensors

Precision spectroscopy gas sensors

Optomechanical sensors



INERTIAL AND GRAVITY SENSORS

Micro-electromechanical sensors (MEMS)

Atom interferometers

Rotating nanoparticle sensors

6.5

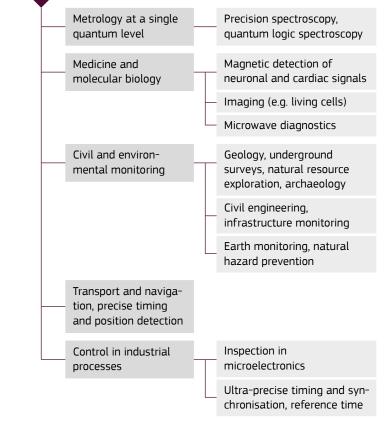
QUANTUM IMAGING

Interaction-free measurement

Quantum ghost imaging, lithography, imaging with undetected photons, tomographic imagin

Quantum radar, quantum lidar

APPLICATIONS OF QUANTUM SENSORS





QUANTUM COMMUNICATION AND NETWORKS



Conventional and post-quantum cryptography, combined cryptographic approaches

Quantum teleportation, Bell state measurement

Security proof, side-channel attacks



QUANTUM RANDOM NUMBER GENERATORS (QRNG)

Secure keys, e.g. for Quantum Key Distribution (QKD)

Random numbers for algorithms, e.g. online gambling



QUANTUM KEY DISTRIBUTION (QKD)

QKD basic protocols, e.g. BB84 (Bennett/Brassard), B92 (Bennett), E91 (Ekert)

QKD advanced protocols, discrete and continuous variable protocols

Measurement-device-independent (MDI) QKD and device-independent (DI) QKD

Quantum key management systems, QKD modules (full devices)



APPLICATIONS OF QUANTUM CRYPTOGRAPHY

Sector-specific use cases, e.g. financial transactions, health records, protection of critical infrastructure, e-government, defence, e-commerce, voting

Secure access to cloud-based quantum computing, delegated quantum computing

Protection of quantum data (encryption, authentication), advanced primitives (unclonable data, quantum money etc.)

Quantum remote sensing with secure data transmission



INFRASTRUCTURE FOR QUANTUM INFORMATION NETWORKS (QUANTUM INTERNET)

Quantum network nodes, memories and switches

Quantum repeaters, entanglement swapping, entanglement purification

Quantum channels, free-space communication, fibre-based systems, satellite-based systems



SYSTEM NETWORKS (COMPOSITE SYSTEMS), QUANTUM INTERNET APPLICATIONS

Full quantum communication network, QKD trusted node networks (secure data transfer)

Quantum enabled synchronisation networks, sensor and clock networks

Connected and distributed quantum computing

VALORISATION



8.1

INDUSTRY LANDSCAPE AND MARKET ANALYSIS (SECTOR LEVEL)

Market size and growth potential

Policy and regulatory environment

Strategic foresight

Customer trends, needs and preferences



BUSINESS STRATEGY, ENTREPRENEURSHIP AND MANAGEMENT (BUSINESS LEVEL)

Governance, leadership, risk management and strategic decisionmaking

Competitive analysis

Product and service innovation, Technology Readiness Level (TRL), intellectual property, business model innovation

Industrial processes, standardisation, evaluation, compliance, benchmarking (application-driven)

Organisational design, change management and value chain optimisation

Project and resource management



Funding and initiatives landscape

Economic impact

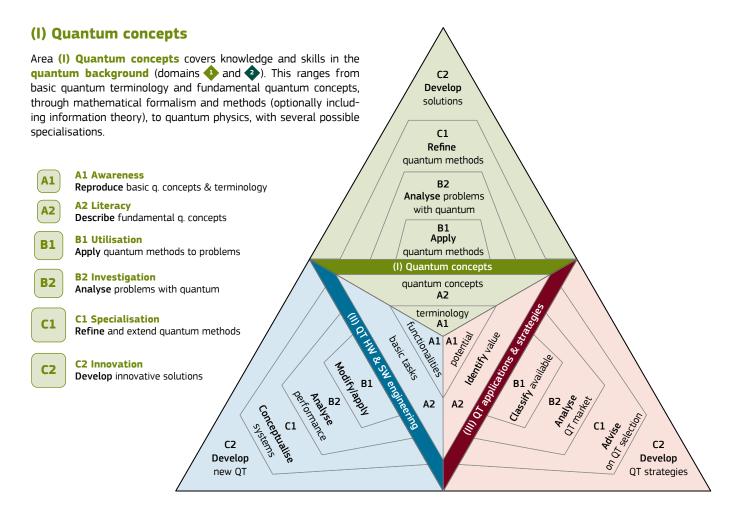
Societal and environmental impact

Scientific impact

8.4		RESPONSIBILITY AND AWARENESS
-	-	Responsibility, ethics
	_	Public communication and outreach, awareness raising
	- 1	
		Education and training

European Competence Framework for Quantum Technologies Proficiency Triangle

and proficiency levels overview; extended descriptions and examples on following pages



(II) QT HW & SW engineering

Area **(II) QT** hardware & software engineering covers aspects of technology functionality, detailing how to operate and interact with it. This includes practical tasks, e.g. for engineers in a QT development company or computer scientists using quantum computing, extending to technology integration and development. Related topics span across domains (3, 4, 5, 5, 5, 5).

A1	A1 Awareness Reproduce basic functionalities of a QT facet	A1	A1 Awareness Recognise potential of QT
A2	A2 Literacy Perform basic tasks on a QT facet	A2	A2 Literacy Identify value of QT
B1	B1 Utilisation Modify/apply a QT facet	B1	B1 Utilisation Classify available QT applications/approaches
B2	B2 Investigation Analyse performance, improve QT	B2	B2 Investigation Analyse QT market and opportunities
C1	C1 Specialisation Conceptualise integrated QT systems	C1	C1 Specialisation Advise on QT appl. selection or strategies
C2	C2 Innovation Develop new QT facet	C2	C2 Innovation Develop and assess QT (product) strategies

(III) QT applications & strategies

Proficiency levels for (I) Quantum concepts with knowledge, skill and more

The A levels concentrate on the **basic quantum concepts**, subdomain \bigoplus , with basics of the **mathematical formalism** \bigoplus . **Quantum physics** details from domain \bigoplus become relevant at **B** levels, growing to high specialisation at **C** levels in one of the subdomains of domain \bigoplus , i.e. what is expected of the "tradiditonal quantum physicists".

Alternatively, specialisation may focus on **information theory** and advanced **mathematical** methods (subdomain ϕ), particularly relevant for quantum algorithm development.

Already A level education can include example experiments from quantum physics 2 and from QT (domains 3, 0, 0), for example QRNG 2 for the probabilistic behaviour.

Proficiency levels with K: knowledge and S: skills

- Al Awareness: Reproduce basic quantum concepts & terminology K: Basic idea (phenomena-oriented) of elementary quantum concepts with the corresponding terminology.
- S: Ability to identify basic quantum concepts and assign the appropriate term, e.g. to follow (media) conversations about quantum.

A2 Literacy: Describe fundamental quantum concepts with appropriate terminology, e.g. in conversations

- K: Knowledge of fundamental quantum concepts with underlying mathematical formalism.
- **S:** Ability to explain basic quantum concepts and describe them using basic mathematics and appropriate terminology, e.g. to communicate with quantum experts and novices.

B1 Utilisation: Apply quantum methods to a variety of theoretical problems

- K: Knowledge of a variety of quantum (physics) concepts, including the mathematical formalism, specialised knowledge in a selected subdomain.
- S: Ability to describe abstract problems with quantum physics and/or mathematics, solve them with quantum physical and/or mathematical methods.

B2 Investigation: Analyse real-world problems with quantum methods

- K: Advanced knowledge in a quantum (physics) subdomain, including a variety of methods and their validity.
- **S**: Ability to describe and analyse real-world problems with mathematics, select quantum (physics/mathematics) methods to use to solve them; ensure quantum (physical) requirements are met.

C1 Specialisation: Refine and extend quantum methods to solve new problems

- K: Highly specialised knowledge in one subdomain and critical awareness of connections between different subdomains.
- S: Ability to refine or extend solutions for new problems (e.g., realworld use cases), using quantum physical and/or mathematical methods and incorporating methods from different subdomains to generate new methods.

C2 Innovation: Develop innovative solutions for critical problems

- K: State of the art knowledge in the subdomain and about connections with different approaches and (sub)domains.
- **S**: Ability to find or develop innovative solutions for critical problems or real-world use cases; to evaluate and assess solutions (based on theoretical physics and mathematics), thus verify advantage; to extend and redefine knowledge or professional practice.

related content (sub)domains & examples

A1: Subdomain 🐠: basic quantum concepts, e.g., indeterhours A1 minism and probabilistic behaviour, superposition and interference, quantum measurement, ... For a description of a quantum phenomenon, choose the appropriate term. A2: Domain Φ : concepts and foundations, including e.g. A2 days qubits and entanglement as basic quantum concepts 40, or Dirac notation to describe quantum states as part of the mathematical formalism 垫 Describe a concept [free text format]. Calculate the quantum state for a simple problem, e.g. a qubit manipulation in the Dirac formalism. B1: Domain 0 together with some specialisation, in a quanweeks **B1** tum physics subdomain, e.g. atomic physics 🐢, quantum optics and QED 垫, solid-state physics 🕹, ... or also e.g. QT-relevant information theory 🕹 Describe a previously unknown (for example interferometric) setup using mathematics and calculate the expected quantum state for each step in the setup. B2: See B1, may also include advanced mathematical methmonths **B2** ods 🜵 Short research project with documentation, e.g. student research project or bachelor thesis. **C1**: May be the "traditional" quantum physicist (theoretical), **C1** continuing the specialisation started at **B** levels, learning on their own as much as necessary about different subdomains (may go beyond quantum physics subdomains 趣, e.g. guantum chemistry) and corresponding methods. Research project with documentation, e.g. master thesis. years **C2**: See **C1**, with research at the frontier of the subdomain **C2** considering connections with other subdomains, may include building **B** level expertise also in these subdomains. Long research project on innovative, new developments with scientific publications, e.g. for PhD.

experience

Proficiency levels for (II) QT HW & SW engineering with knowledge, skill and more

A QT facet can be – together with the underlying basics Φ , Φ , Φ – e.g.:

- [core] a QT core, e.g. a physical qubit realisation, see subdomains 4 to 4, or a quantum programming language 43;
- [component] a component around the QT core, e.g. a single photon detector, control software, an error correction algorithm, a user interface, see 4, 40 to 40, 50;
- [system] a QT system, e.g. a quantum gravity sensor, quantum processor or quantum algorithm, see 🕹, 🚸, 🚸, 🚸, 🚸, 🤣, 🤣,
- [application] a full application, i.e. an integrated system, e.g. a navigation system using a quantum gravity sensor or a full software program for simulating chemical processes using quantum-enhanced methods and running partly on a quantum device, see 4, 4, 4, 4.

Proficiency levels

with K: knowledge and S: skills

- A1 Awareness: Reproduce basic functionalities of a QT facet K: Basic idea of the functionalities of a QT facet.
- **S**: Ability to follow basic instructions or conversations on the QT facet;
- reproduce basic processes.

A2 Literacy: Perform basic tasks on a QT facet

- K: Knowledge of fundamental working principles of different parts in the context of a QT facet and how they can be used (technically), focusing on the difference to classical counterparts.
- **S**: Ability to perform practical tasks (operate) with the QT facet (work in a lab or with software).

B1 Utilisation: Modify/apply a QT facet

- K: Knowledge of a variety of parts for QT facets and their influence (e.g. which quantum effects may occur and have some influence) on other (classical or hybrid) parts/systems and QT facets; specialised knowledge on a selected QT facet (hardware and/or software).
- S: Ability to adapt and test QT facets, interpret and compare results.

B2 Investigation: Analyse performance, improve QT

- K: Advanced knowledge in the context of a QT facet, including standards, requirements/performance criteria and aspects of technology realisation (turn into product).
- **S**: Ability to analyse the adaptation or integration of a QT facet in order to improve it.

C1 Specialisation: Conceptualise integrated QT systems

- K: Highly specialised knowledge of one QT facet and critical awareness of connections between different QT facets and classical systems; methods of integration, also for hybrid quantum systems.
- S: Ability to refine or extend systems, combine and integrate a quantum core and different components into a (hybrid) system/application (hardware and/or software), supervise QT manufacturing.

C2 Innovation: Develop new QT facet

- K: State of the art knowledge of a QT facet and its connections with various other QT facets.
- S: Ability to develop innovative QT facet (core, system or application), evaluate and assess solutions, push the boundaries of current technology (thus, conduct research).

related content (sub)domains & examples

A1: Examples for a QT facets basic quantum gates 4 OR hours A1 magnetic field measurement with NV centres 😳 OR BB84 protocol 🐢 OR ... List basic gates, sort gates and functionalities; list steps of a protocol, ... A2: Examples for QT facets: what is needed for quantum (A2) days state control 4 OR quantum programming tools 4 OR what is needed for quantum imaging 🐠 OR ... Describe a working principle [free text format]. Operate the QT facet (HW or SW) appropeiately as previously trained. B1: Examples for QT facets: Trapped ions as qubits 🚸 OR a weeks **B1** quantum simulation algorithm 5 OR ... Perform modification as described below (see **B2**). Modify a HW setup or apply an algorithm or replace a computing subroutine to solve an abstract problem, interpret the result (e.g., measurement result or algorithm output). B2: QT facet see 💵, plus techn. realisation (for HW 🐠); months **B2** analyse performance after replacing, e.g. (i) a classical optimisation subroutine by a quantum optimisation approach ೂ to improve a software product; (ii) a classical with a **quantum gravity sensor** 🐢 to improve a navigation system. Write report on requirements analysis and performance results. C1: Plan replacements as described above (B2) considering **C1** the whole (hybrid) system 4.7 Document concept including explainations for decisions, weighing up the pros and cons for quantum-related components or for classical vs. quantum components, e.g. in master thesis. years C2: Design a new device, e.g. a quantum-enhanced magneto-**C2** meter 🐵 or a new quantum memory 🐢; develop a new quantum programming tool (e.g. a compiler) 🚳.

Research report, scientific paper.

experience

Proficiency levels for (III) QT applications & strategies with knowledge, skill and more

Covers aspects from domain 🔹 and may be focused on:

- (i) one QT application, with possible use cases, e.g. quantum simulation in chemistry, see 🤹, 🔹, 🐼,
- (ii) one application area, e.g. pharmaceutical drug development, where quantum simulation is one approach that might bring an advantage for specific use cases;

and the value and impact for, e.g.:

- (i) an industry sector or the own company/business;
- (ii) the society and education.

Proficiency levels

with K: knowledge and S: skills

A1 Awareness: Recognise potential of QT

- K: Basic idea of the potential of QT systems and applications, overview of possibilities, challenges and limitations.
- S: Ability to follow public media and discussions with critical awareness of hype.

A2 Literacy: Identify value of QT

- K: Knowledge of applications landscape (e.g. products on market) and use cases as well as expected technological development (impact, timelines) and ethical implications.
- S: Ability to identify potential use cases (i.e. opportunities for value creation, where to seek expert assessment).

B1 Utilisation: Classify available QT applications/approaches

- K: Knowledge of a variety of (potential) applications/approaches with (dis)advantages and related providers and experts, specialised knowledge on a selected QT application or application area.
- S: Ability to compare and select an application/approach for a specific problem/scenario.

B2 Investigation: Analyse QT market and opportunities

- K: Advanced knowledge of a QT application and the related industry landscape and business models, including critical awareness on risks and potential consequences.
- S: Ability to identify promising QT use cases with advances and risks, relate strategic QT reports to own business.

C1 Specialisation: Advise on QT application selection or strategies

- K: Highly specialised knowledge of an application area for a QT application incl. market situation etc., critical awareness of technologies and applications for a variety of application areas, including critical and ethical perspectives, impact assessment.
- S: Ability to advise/assist companies in developing QT strategies and realising QT projects (investment or education), analyse and select available (technology/software) building blocks for integration.

C2 Innovation: Develop and assess QT (product) strategies

- K: State of the art knowledge of an application area for a QT application incl. market situation etc. and how it relates to different approaches.
- S: Ability to develop or evaluate/assess strategies/roadmaps for the development of quantum (enhanced) applications (HW/SW products) or curricula.

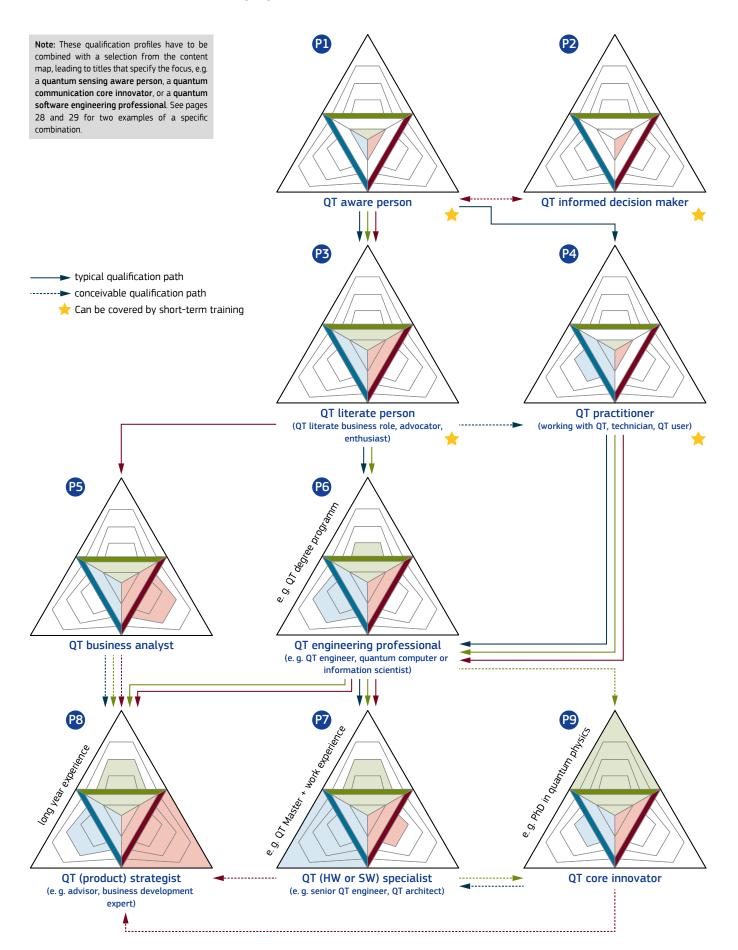
related content (sub)domains & examples

A1	A1: Applications for a QT, see (1), (2), (2), (2), (3), (4), (4), (5), (5), (5), (5), (5), (5), (5), (5	hours
A2	A2: Application see A1, plus creating strong awareness on (not only) economic impact (1), responsibility aspects (1), and how to communicate about QT (1). Identify value for own business, industry or education (use QT to convey quantum concepts). Describe expected impact of a QT application for a specific company or industrial sector (generic description without analysis).	days
B1	B1: See A2, plus industry landscape, market analysis (4) , e.g. to select a specific QT product for (a company's) concrete circumstances (e.g. for sales or as a QT user). Approaches can also be educational. For a specific situation (use case and QT customer or educational scenario), compare a limited number of options and select the most suitable fit.	weeks
B2	B2: See B1 , additional competitive analysis etc. (business strategy (business), including also strategic reports focusing on potential advances and risks of QT. <i>Document an analysis for a concrete potential use case covering potential advances, risks, competative analysis,</i>	months
CI	C1: See B2 , with strong background in the application area, e.g. finance or pharma looking at quantum computing, or e.g. internal education for a company, with available classical solutions and considering impact and ethical consequences (b) , (c) , to make suggestions where to invest, what to buy, what to integrate into a hardware system or a software program, or where and how to upskill. <i>Document an analysis for a specific situation (incl. e.g. benchmarking) and make a suggestion (rather research report).</i>	years
C2	C2: See C1 , focus on (a) , e.g. product and service innova - tion , to create ideas and make assessment what product to develop, or e.g. develop new QT curriculum. <i>Evaluate quality and reach of product.</i>	

experience

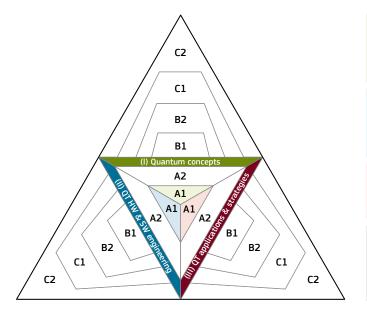
European Competence Framework for Quantum Technologies Qualification Profiles

Overview and relations, details on following pages



QT proficiency for the QT aware person





- A1 Awareness: Reproduce basic quantum concepts & terminology
- K: Basic idea (phenomena-oriented) of elementary quantum concepts with the corresponding terminology.
- S: Ability to identify basic quantum concepts and assign the appropriate term, e.g. to follow (media) conversations about quantum.

A1 Awareness: Reproduce basic functionalities of a QT facet (core, component, system, application; HW/SW)

- K: Basic idea of the functionalities of a QT facet.
- S: Ability to follow basic instructions or conversations on the QT facet; reproduce basic processes.

A1 Awareness: Recognize potential of QT

- K: Basic idea of the potential of QT systems and applications, overview of possibilities, challenges and limitations.
- S: Ability to follow public media with critical awareness of hype.

Note: This qualification targets business and administrative staff who work with QT experts, as well as 'classical' engineers who want to understand the basics of QT to improve interdisciplinary communication, and perhaps even people with a basic interest in QT, such as those who use QT at the touch of a button.

General description

The QT aware person has the minimum additional QT specific qualification required to access QT ideas:

- has an overview of the possibilities, challenges and limitations of QT, and
- · knows the basic quantum concepts and terminology in the context of QT functionalities, thus is
- able to follow conversations in the company and also what is being discussed in media with an awareness of QT opportunities and possible hype.

Example personas

Business/administrative people:

A **business person** – perhaps responsible for logistics or human resources in a QT-related company – needs a basic idea of what the others are doing and talking about. With this basic idea they can learn more on the job, e.g. ask questions to the engineers if a problem arises where they need more details about QT. The same applies to someone in **marketing** for a large company with many products, some of which have a quantum core and could be advertised as such.

Classical engineer (electronics, mechanics, software, etc.), end user (click-a-button level):

An **electronics engineer** who does 'classical' work, working on a quantum product, but with tasks no different from other high-tech products, and who sometimes comes into contact with the quantum people and needs to understand roughly what they are talking about. The **basic end user**, using a device with a quantum sensing core or a software program that uses quantum computing in the background, may not even notice that anything quantum is going on.

Such a person may not need QT specific training, but may be interested in it – perhaps even in parts of the training for a QT practitioner (P3).

Needs and suggestions

Suggested previous qualification:

· None - can be the basis for further training, or to get people interested and identify who should be upskilled

Suggested training modules:

- (I) Basic quantum concepts: phenomena-oriented introduction with basic terminology (subdomain 4), in the context of QT and their basic functionalities, thus II: [A], possibly focused on a QT pillar, see below.

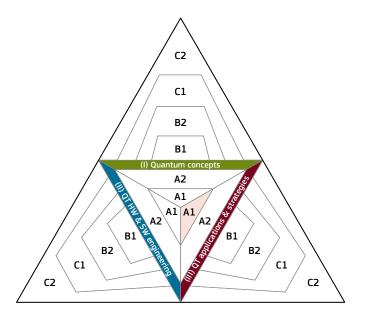
In-person training would be nice for questions, but many people prefer self-learning for flexibility, such as short video clips, podcasts, etc. Easy and fun – make people feel that quantum is great, make them want to learn about QT; also to identify whom to train further. Some may not need the basic functionalities (II: (AI)) to do their jobs, but most people working around QT are technically interested by themselves, and learning the basic quantum concepts and terminology in the context of QT functionality may increase the interest and sustainability of the knowledge gained. Advantageous if covered in school education (in the long term).

Suggested general conditions:

- Language: If it is in the native language, it opens it up to more people (e.g. older people), makes it easier to grasp.
- Certificate: Just to show the seriousness of the course/provider, proof of attendance should be sufficient.
- Easy accessibility important, e.g. include it on the (intranet) homepage of a company.

QT proficiency for the QT informed decision maker





- A1 Awareness: Recognise potential of QT
- K: Basic idea of the potential of QT systems and applications, overview of possibilities, challenges and limitations.
- S: Ability to follow public media and discussions with critical awareness of hype.

Note: Decision makers with higher QT expertise may be, e.g., **QT business analyst** (P5 or **QT strategist** (P8), and some may be interested in becoming a **QT aware** (P1) decision maker.

General description

The **QT informed decision maker** is someone in a position with a lot of responsibility and cannot be an expert for all decisions to be made, therefore has some experts for QT; regarding QT is only aware of:

- the opportunities with expectations of impact, timelines, etc., i.e. recognises the disruptive character of QT,
- · potential use cases within their own field of work, i.e. how to gain value from QT.
- Their understanding of the relevance of QT is important to provide the resources for others to work on QT.

Example personas

CEO, manager:

A **CEO of a large pharma company** who is interested in the use of QT (computing and simulation) in drug discovery, especially which approaches promise better or cheaper solutions to the challenges the company is working on. Needs enough background knowledge to understand the essence of a QT-related proposal, e.g. from a **QT business analyst** (P) or **QT strategist** (P), and to make an informed decision about where to invest or which people to hire or train.

A **manager in a manufacturing company** might be interested in using quantum computing to optimise processes, and needs some information material to get an idea of the potential value to be expected, to make a first decision whether to consult experts to develop a quantum strategy for the company, or to wait for more powerful quantum computers.

Politicians, government:

A **politician** needs to understand enough about QT to decide on a strategy, for example to invest in QT. To do this, they need enough basics to follow, e.g., expert advice, to understand the potential added value of QT and why it makes sense to promote QT projects.

Needs and suggestions

Suggested previous qualification:

· Some background in an application area, i.e. the own field of work in which QT might add value.

Suggested training modules:

- (III) Potential/value of QT for the own activities: short, condensed summary (e.g. short video clips or one-page overview, no in-person training) of opportunities and expectations (bigger goals, promises, timelines) to see the potential value for the own business or for the country/society, also with comparison of the options and information on how much to invest.
 - Impacts (not only for the industry, but also for society and the environment, 🐢) and ethical aspects (incl. risks of QT, 🐢) also should be addressed, may already touch 🕰 level, strongly focused on the own activities (own business or country or other field of work).

Usually, the decision maker will ask experts or consultants, e.g. to get a presentation, or use public sources or reports. Even then some more basics are desirable, some might additionally (or in advance) become a QT aware person (P1), thus combining to a QT aware

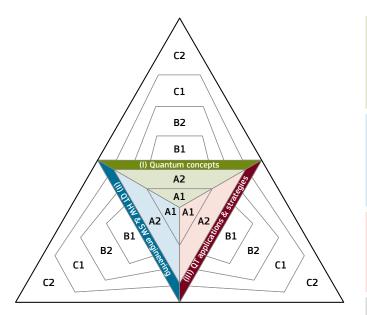
Suggested general conditions:

decision maker.

- Language: English or native language, depending on the specific target group, especially for older people or where trust is important, the native language may be an advantage.
- Certificate: no, and no interactive elements such as quizzes or tests.

QT proficiency for the QT literate person

(QT-literate business role, advocator, enthusiast)



A2 Literacy: Describe fundamental quantum concepts with appropriate terminology, e.g. in conversations

- K: Knowledge of fundamental quantum concepts with underlying mathematical formalism.
- S: Ability to explain basic quantum concepts and describe them using basic mathematics and appropriate terminology, e.g. to communicate with quantum experts and novices.

A2 Literacy: Perform basic tasks on a QT facet (core, component, system, application; HW/SW) $% \left({{\rm A}} \right)$

- K: Knowledge of fundamental working principles of different parts in the context of a QT facet and how they can be used (technically), focusing on the difference to classical counterparts.
- S: Ability to perform practical tasks (operate) with the QT facet (work in a lab or with software).

A2 Literacy: Identify value of QT

- K: Knowledge of applications landscape (e.g. products on market) and use cases as well as expected technological development (impact, timelines) and ethical implications.
- S: Ability to identify potential use cases (i.e. opportunities for value creation, where to seek expert assessment).

Note: This profile can also describe a **science (or QT) communicator** who is prepared to raise awareness among students on QT.

General description

The **QT literate person** is a professional add-on for various roles such as: first contact sales or marketing, in management or in business related roles with tasks related to potential use cases, or more general bridge roles, *or the basis for learning more on the job*. Such a person:

- "speaks quantum" (knows concepts and terminology as well as QT functionalities) and can communicate at a basic level with both
- quantum experts and novices, i.e. with technical and business colleagues as well as with customers or the general public, has a basic understanding of the opportunities and challenges for (one or several) QT.

Example personas

Technical sales, marketing, PR/public communications executives:

A **salesperson** working for a company selling a quantum-enhanced product, e.g. a navigation system using a quantum sensor, OR for a company providing enabling technologies (components) for QT; who needs to communicate with customers and understand enough to avoid promising something impossible, but does not need to understand the details, for indepth discussion refer to e.g. a **QT specialist (27)**. Usually has a technical background and is interested in trying something hands-on.

HR, people managers, training and development professionals:

A **people manager** who needs to communicate with people from different departments and with different quantum expertise, and therefore needs to understand enough to communicate effectively, e.g. to understand

Needs and suggestions

Suggested previous qualification:

- Experience in the own field ('classic' qualification, e.g. in a potential QT application area and/or business unit, e.g. in marketing/sales, HR or in education and training; 'classic' communication skills)
- Completed training for the **QT aware person P1**: already all three **A1 A1 A1** levels for the relevant QT pillar(s) or application area(s).

Suggested training modules:

- (1) "Speaking quantum": training on quantum concepts with peer interaction (i.e., talking to people on the same level), providing an opportunity to ask questions and to feel that one is not alone with difficulties in understanding quantum concepts.
- A2 (II) Basic functionalities around QT, highlighting the differences between quantum and classical technologies, with didactically selected examples and hands-on tasks with strong guidance (e.g. real QT devices or analogy experiments, or basic quantum programming tasks).
- A2 (III) Overview of use cases for (the own QT product and for other) available QT products to get a realistic picture of what can be done with such QT, as well as expected impact ethical implications .

the needs of quantum and non-quantum people, and also to understand enough about the company's own product to be able to answer basic questions or refer to the appropriate person.

Similarly, someone responsible for **internal training and personal development** of employees, suggesting upskilling programs or mentors.

QT use case explorer

An **employee in a business unit** dealing with problems like optimising manufacturing processes, who has an idea of the type of problems that might benefit from quantum, who has a background in the application area (e.g. logistics problems) and who has an idea of the novel possibilities opened up by the use of quantum effects, can generate ideas for potential use cases and then ask an expert to validate them.

Also training on how to communicate about QT and how to explain quantum concepts (public communication, outreach, education, . For a particular QT or product, the intermediate level training needs may be so company specific that they can only be covered by internal training. The A level basics are suitable for external training, e.g. a crash course, to prepare employees with this QT literacy for further learning on the job, e.g. to get **III: B1** to be able to compare and select available QT applications for problems in own company or as sales, or **II: B1** to work with QT (see **QT (literate) practitioner P4**). In person to meet other people, talk about problems, etc., and get to know people (experts) to ask.

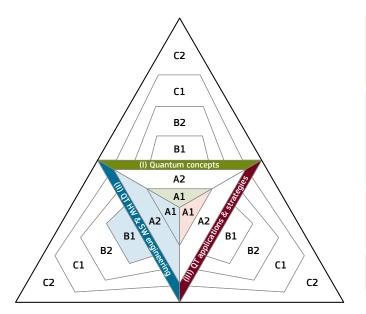
Alternative: (small) part of the study program (minor or elective subject), especially for the potential use case explorer.

Suggested general conditions:

- Language: Depends, the training should be in the same language as the QT literate person has to communicate in.
- Certificate: To show seriousness of the course/provider or if a specific skill is trained, proof of attendance should usually be sufficient.

QT proficiency for the **QT practitioner**

(working with QT, technician, QT user)



- A1 Awareness: Reproduce basic quantum concepts & terminology K: Basic idea (phenomena-oriented) of elementary quantum concepts with the corresponding terminology.
- S: Ability to identify basic quantum concepts and assign the appropriate term, e.g. to follow (media) conversations about quantum.

B1 Utilisation: Modify/apply a QT facet (core, component, system, application; HW/SW)

- K: Knowledge of a variety of parts for QT facets and their influence (e.g. what quantum effects may occur and have some influence) on other (classical or hybrid) parts/systems and QT facets; specialised knowledge on a selected QT facet (hardware and/or software).
- S: Ability to adapt and test QT facets, interpret and compare results.

A1 Awareness: Recognise potential of QT

- K: Basic idea of the potential of QT systems and applications, overview of possibilities, challenges and limitations.
- S: Ability to follow public media and discussions with critical awareness of hype.

Note: This profile may be combined with the QT literate person P4 to a QT literate practitioner.

General description

The **QT practitioner** is someone who works around the development, assembly and operation of QT (technicians or 'classical' engineers with some QT specific additional qualifications), or uses QT with some customisation:

- is QT aware, thus is able to follow team discussions and has an idea of the potential of the QT working on,
- has an overview of the relevant parts (hardware and/or software) for QT, and
- focuses on the specific QT relevant to their own work, and knows how to work with it.

Example personas

'Classical' engineer with QT add-on, QT lab technician (e.g. for operation and maintenance), QT assembly and test technician, ...

An **engineer working on QT development**, could be an electronic or mechanical engineer or a software engineer/computer scientist, working on the control hardware/software for a qubit, needs mainly traditional engineering skills, but works together with the quantum people, so needs an idea of the special challenges in QT development (but does not need to understand the details, has a supervisor who ensures compliance with quantum requirements) and also has an idea of the applications etc. to know what they are working for.

QT user with adaptation/customisation, e.g. quantum computing end user with basic adaptation (forecast):

A **data scientist in finance** has a software/algorithm, e.g. for a specific optimisation problem, and adapts the algorithm by replacing some packages and subroutines with those from quantum programming libraries, and interprets the results in the context of their own field of work. Needs some background in quantum to understand the 'new way of thinking' behind the new libraries.

Needs and suggestions

Suggested previous qualification:

- Engineer or technician in the relevant domain or background in STEM*/the application area, preferably with experience in the subdomain of the enabling technologies and techniqes velocity relevant to the (targeted) position, e.g. in laboratory techniques, optical or control technologies or in classical computing
- Completed training for the QT aware person P1: already all three A1 A1 A1 levels for the relevant QT pillar(s) or application area(s).

Suggested training modules:

- (II) Training on the parts of QT, focusing on one system/application, e.g. what components are needed to build a quantum processor or a quantum sensor, what components are needed in a quantum network, or what packages and subroutines are available for a problem type (e.g. optimisation) in a quantum programming library, focusing on the differences to their classical counterparts, with hands-on tasks (in lab or programming). May already be focused on what is relevant to their own work, or more general, see above.
- **B1** (II) Further, more specialised training, with guidance, e.g. learning on the job or a longer course, summer school or internship, to get the skills and experience needed for the concrete job/task (how to use/integrate/work with it in everyday work).

Alternative: Minor or elective subject in a Bachelor's program, some might also be interested in the other part of a QT literate person program to a QT literate person program and the other part of a QT literate person program and the other part of a QT literate person program and the other person person person program and the other person pe

Suggested general conditions:

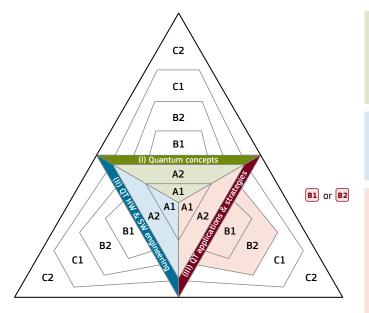
Language: English

· Certificate: Becomes more relevant if a specific skill is trained, e.g. after a summer school or longer course with practical tasks.

* STEM: Science, Technology, Engineering and Mathematics

QT proficiency for the QT business analyst





- A2 Literacy: Describe fundamental quantum concepts with appropriate terminology, e.g. in conversations
- K: Knowledge of fundamental quantum concepts with underlying mathematical formalism.
- S: Ability to explain basic quantum concepts and describe them using basic mathematics and appropriate terminology, e.g. to communicate with quantum experts and novices.

A2 Literacy: Perform basic tasks on a QT facet

- K: Knowledge of fundamental working principles of different parts in the context of a QT facet and how they can be used (technically), focusing on the difference to classical counterparts.
- **S**: Ability to perform practical tasks (operate) with the QT face.

B1 Utilisation: Classify available QT applications/approaches

- K: Knowledge of a variety of (potential) applications/approaches with (dis)advantages and related providers and experts, specialised knowledge on a selected QT application or application area.
- S: Ability to compare/select application/approach for a specific problem/scenario.
- B2 Investigation: Analyse QT market and opportunities
- K: Advanced knowledge of a QT application and the related industry landscape and business models, including critical awareness on risks and potential consequences.
- S: Ability to identify promising QT use cases with advances and risks; relate strategic QT reports to own business.

General description

The QT business analyst is someone who looks for opportunities, e.g. in which direction to develop a new type of product, therefore:

- has detailed knowledge on the market, available products, options, etc., and
- can identify highly promising use cases, e.g. a problem as suitable for quantum computing, and
- · has enough background knowledge to understand strategic reports, including expectations, trends, etc., as well as market demands.

Especially interesting for quantum computing use cases: within the NISQ era, people could start e.g. becoming a **QT literate person** (P3), and continue (over years while following classical careers) to read reports, etc., and start to generate ideas for use cases to be addressed when more powerful quantum computing becomes possible.

Example personas

Market analyst, business developer, (junior) consultant, patent examiner:

An **analyst in a company developing navigation systems** interested in integrating (quantum) sensors for gravity measurement into a navigation product, so the analyst has advanced knowledge of the available sensors (classical and quantum) with pros and cons, knows about their roadmaps, etc., to identify whether a quantum sensor might be interesting to integrate into their own product – and also knows the market for navigation systems to assess the need for such a quantum-enhanced product, thus influencing the direction of product development (initiating the process, bringing the experts together for a decision).

Quantum computing end user (forecast), expert for identifying promising use cases, creator of patent ideas:

An **analyst in a pharmaceutical company** who researches potential use cases for quantum computing, reads reports, knows the available (classical and quantum) solutions and approaches with their advantages, disadvantages and risks, selects the concrete problem and the appropriate quantum approach to start research, communicates these insights to experts in the company, e.g. software developers who will include quantum libraries and algorithm subroutines in their software, but do not need to be able to do the programming or even know how the quantum-enhanced solution works.

Needs and suggestions

Suggested previous qualification:

- Advanced knowledge in the application area and of classical solutions, maybe also advanced mathematics to see the mathematical structure behind a real-world problem as a potential use case, but not necessarily being able to do the 'translation' (e.g. mathematical description) and to find a solution, for this refer to QT (HW or SW) specialist P7 or QT strategist P3.
- Completed training for the QT literate person (already all three 🗚 🗚 🗚 levels for the relevant QT pillar or application area)

Suggested learning path:

B1 (III) Attend conferences, talk to people from different companies, gather experiences.

B2 (III) Read reports and papers, market updates, roadmaps from different companies/providers and on different approaches (classical and quantum). Some may not require technical details and hands-on experience (II: A1 A2), but usually they have a technical background and are interested in it.

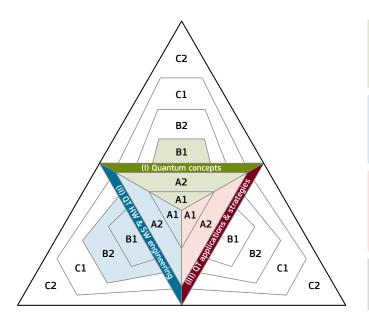
Suggested general conditions:

- Language: English
- Certificate: not applicable

QT proficiency for the QT engineering professional



(e.g. QT engineer, quantum computer or information scientist)



B1 Utilisation: Apply quantum methods to a variety of theoretical problemsK: Knowledge of a variety of quantum (physics) concepts, including the mathematical formalism, specialised knowledge in a selected subdomain.

S: Ability to describe abstract problems with quantum physics and/or mathematics, solve them with quantum physical and/or mathematical methods.

B2 Investigation: Analyse performance, improve QT

- K: Advanced knowledge in the context of a QT facet (core, component, system, application; HW/SW), including standards, requirements/performance criteria and aspects of technology realisation (turn into product).
- S: Ability to analyse the adaptation or integration of a QT facet in order to improve it.

A2 Literacy: Identify value of QT

- K: Knowledge of applications landscape (e.g. products on market) and use cases as well as expected technological development (impact, timelines) and ethical implications.
- S: Ability to identify potential use cases (i.e. opportunities for value creation, where to seek expert assessment).

Note: This intermediate profile may describe an interim step to evolve with experience to an advanced profile like the **QT specialist P7**, or in the traditional discipline and stay at this QT-specific level.

General description

The QT engineering professional is someone who typically comes from a degree program in (HW or SW) engineering with QT expertise:

- · knows about a variety of QT facets (usually components) with standards, requirements, etc., and also
- · has a profound background in quantum concepts and mathematics, as well as an overview of potential applications
- and has relevant practical experience (laboratory work, experimental physics or software development),

and works on the development or improvement of QT facets, on the hardware or software side, e.g. on improving the control electronics for a qubit realisation, or on integrating quantum algorithm subroutines into a software application to improve it.

Example personas

Engineering or computer science graduate:

A **QT master's student** with a bachelor's degree in electronic engineering who starts a master's project (internship) in a start-up company on the control electronics for a qubit needs mainly traditional engineering skills, but also a profound knowledge of the particularities of quantum technologies, the special challenges in developing QT components, and the available components, standards and requirements to analyse and adapt the control electronics to improve the QT system the start-up is developing, with an idea of the applications and the big picture etc. as motivation for what they're working on.

Assessor, technical solutions or benchmarking analyst:

An **assessor for functional safety and security** who works in a certification institution and has to assess whether standards for technology performance and device security are met, so needs to understand how the technology works, what standards and requirements there are to meet, and also needs to work with the QT system/application to do extensive testing, including e.g. running algorithms or checking if there are security issues in a quantum communication device.

Needs and suggestions

Suggested previous qualification:

- Engineer in the relevant domain or other STEM* background, e.g. computer scientist
- For degree program: STEM Bachelor; for upskilling: trained as QT literate practitioner P3 P4

Suggested learning paths:

- (A) Degree program: focused master's programme for people with a bachelor's degree in a STEM discipline, with lectures on the necessary quantum
 physics (including mathematics) and on the bigger picture (overview of different QT systems and applications and expectations), but with a strong
 focus on practical (engineering) tasks such as QT-related lab work or quantum programming.
- (B) Upskilling, starting with the **QT literate practitioner** (B) (P3): continue e.g. with online lectures for the additional background knowledge I: (B1) and standards etc. II: (B2), or work through textbooks and papers yourself, and continue 'learning by doing', maybe take online courses on programming with homework to be uploaded, or continue learning from experts in company lab.

Alternative: Start with a minor or electives on QT in bachelor's program and continue with further electives on QT in master's program.

Suggested general conditions:

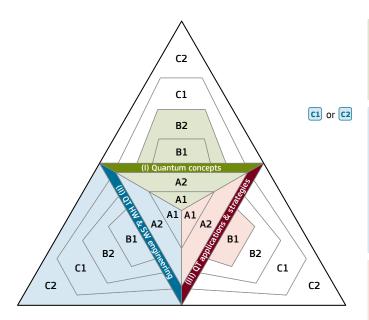
- Language: English
- Certificate: Important, especially for specific skills such as quantum programming, may be covered by the degree certificate.

STEM: Science, Technology, Engineering and Mathematics

Note: This profile was rarely discussed in the interviews, the traditional engineering/STEM* skills seem to remain more important. To really make use of the QT expertise, further specialisation is needed, so this could be seen as too much or too little QT to be really useful in industry at this early stage – but as technology readiness increases, the demand for engineers and similar with this intermediate QT specialisation should also increase.

QT proficiency for the QT (HW or SW) specialist

(e.g. senior QT engineer, QT architect)



P7

B2 Investigation: Analyse real-world problems with quantum methods K: Advanced knowledge in a quantum (physics) subdomain, including a variety of methods and their validity.

S: Ability to describe and analyse real-world problems with mathematics, select quantum (physics/mathematics) methods to use to solve them; ensure quantum (physical) requirements are met.

C1 Specialisation: Conceptualise integrated QT systems

- K: Highly specialised knowledge of one QT facet and critical awareness of connections between different QT facets and classical systems; methods of integration, also for hybrid quantum systems.
- S: Ability to refine or extend systems, combine and integrate a quantum core and different components into a (hybrid) system/ application (hardware and/or software), supervise QT manufacturing.

C2 Innovation: Develop new QT facet

K: State of art knowledge of QT facet and its connections with various other facets.
 S: Ability to develop innovative QT facet (core, system or application), evaluate and assess solutions, push the boundaries of current technolog.

B1 Utilisation: Classify available QT applications/approaches

- K: Knowledge of a variety of (potential) applications/approaches with (dis)advantages and related providers and experts, specialised knowledge on a selected QT application or application area.
- S: Ability to compare/select an application/approach for specific problem/scenario.

General description

The **QT (HW or SW) specialist** is someone who knows the big picture of the technology, related applications, and has an advanced understanding of the underlying quantum concepts (physics/mathematics/information theory), a role that has different characteristics in 'traditional' roles depending on experience, e.g. with classical technologies in the same application area. For example, this could be:

- QT systems architect, with classical systems engineering or software development specialisation and this additional quantum expertise;
- QT customer or requirements engineer, who understands the technology details and customer needs, and can translate their problems;
- QT supervisor, e.g. project manager in development of a QT product, ensuring that special requirements for the quantum part are met;

working together and with other experts, such as a QT strategist (P3) (or at least a QT analyst (P5)), QT core innovator(s) (P9).

Example personas

Hardware integration engineer, software, security or network architect:

A **QT** systems engineer who integrates the quantum hardware core (e.g. based on NV centres) into the whole system (e.g. the magnetic field sensor), or the quantum system into a full industrial product or existing infrastructure (e.g. a medical device). A **quantum software architect at an IT service provider** who combines quantum and classical algorithm subroutines etc. into a full software program with a graphical interface, so that e.g. smaller banks can use it to perform quantum-enhanced portfolio optimisation without worrying about the quantum parts.

Customer or requirements engineer:

A **QT** customer engineer at a quantum computing start-up who receives problems or requirements from customers, at an early stage e.g. academic research labs, and translates them for the systems engineers and core developers to make sure the product can be used as needed.

Supervisor, research leader:

A **product innovation manager** who coordinates the product development, thus knows the technology and physics details, talks to the other characteristics of the **QT specialist** as well as the **QT core innovator(s)** (P) and **QT analyst/strategist** (P) (P) and understands their needs, supervises the **QT practitioner** (P4) etc and the whole process to ensure that the product fits all requirements.

Needs and suggestions

Suggested previous qualification:

• Highly specialised in the 'classic/traditional' characteristic, e.g. systems or requirements engineering (see general description), and/or in classic alternatives for the QT, e.g. traditional software engineering for the QT SW specialist, as well as good communication skills.

QT engineering professional P6

Suggested learning path:

- Additional research and work experience from QT projects with learning from colleagues/mentors and additional self-learning, maybe also dedicated lectures on advanced concepts, e.g. from mathematics/information theory 👍 or a quantum physics subdomain 📣,
- keeping up to date with technology developments, going to conferences, networking, maybe reading research papers and reports, some may participate in competitions and hackertrons.

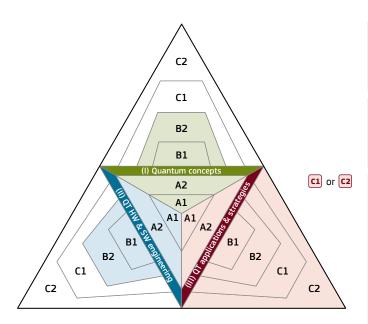
Alternative: new, dedicated bachelor + master programs covering the QT and the 'classical' parts, e.g. QT systems engineering.

Suggested general conditions:

- Language: English
- Certificate: not applicable

QT proficiency for the QT (product) strategist





- B2 Investigation: Analyse real-world problems with quantum methods
 K: Advanced knowledge in a quantum (physics) subdomain, including a variety of methods and their validity.
- S: Ability to describe and analyse real-world problems with math, select quantum methods to use to solve them; ensure quantum requirements are met.

B2 Investigation: Analyse performance, improve QT

- K: Advanced knowledge in the context of a QT facet (core, component, system, application; HW/SW), including standards, requirements/performance criteria and aspects of technology realisation (turn into product).
- S: Ability to analyse the adaptation or integration of a QT facet in order to improve it.

C1 Specialisation: Advise on QT application selection or strategies

- K: Highly specialised knowledge of an application area for a QT appl. incl. market situation etc., critical awareness of technologies and appl. for a variety of appl. areas, including critical and ethical perspectives, impact assessment.
- S: Ability to advise/assist companies in developing QT strategies and realising QT projects (investment or education), analyse and select available (technology/ software) building blocks for integration.
- C2 Innovation: Develop and assess QT (product) strategies
- **K**: State of the art knowledge of an application area for a QT application incl. market situation etc. and how it relates to different approaches.
- S: Ability to develop or evaluate/assess strategies/roadmaps for the development of quantum (enhanced) applications (HW/SW products) or curricula.

General description

The QT strategist is e.g. someone who advises companies on QT strategies or a product development roadmap leader in a company:

- has highly specialised or state of the art knowledge in an application area for a QT application, can advise companies on their strategies (what to buy or where to invest), or even develop new product strategies and roadmaps,
- · has the physics and engineering background to translate real-world use cases into quantum (physics) problems to be solved by QT,
- knows the standards and requirements to decide on an engineering strategy, or e.g. which quantum computing hardware (qubit realisation) is best suited for a particular problem type, with a deep understanding of the problems, but not necessarily the need to build the solution.

Example personas

Consultant, advisor, transformation leader, solutions architect, product designer, applications strategist:

An **IT consultant** (senior, many years of experience) responsible for all issues that may arise in relation to quantum computing and related cybersecurity issues, explaining options and expectations, translating real world problems into problems to be solved by QT, making assessments of a client's ideas and strategies or developing a strategy for the client, supporting and guiding the realisation of the strategy, e.g. by selecting the concrete technologies/ approaches to be implemented. Similarly for a QT **policy advisor** working with government. A **manager of an optimisation group** in a financial department who identifies a need (use case), designs a new software product to meet that need, selects quantum computing subroutines and hardware as well as classical components to integrate into the product, and leads a team to implement this product strategy.

Roadmap leader, CTO, head of QT R&D, subject matter expert:

A **CTO** in a quantum sensing company responsible for developing the company's strategy, e.g. in terms of the concrete systems or applications to be developed to meet market needs, and for drawing up a detailed roadmap for the company, including what is available and what partnerships to seek.

IP, patent lawyer:

A **patent lawyer** commissioned by a quantum communication company to formulate the patent for a new QKD device, emphasising the (technological) differences to other available approaches.

Needs and suggestions

Suggested previous qualification:

- · Master/PhD in quantum physics or in the application area (e.g. chemistry or finance) and advanced (classical) communication and networking skills.
- Completed training (degree program) as a QT engineering professional P6.

Suggested learning path:

- Lectures or self-study in advanced quantum methods and some work experience, e.g. in quantum hardware development or quantum programming, may be similar to that of the QT (HW or SW) specialist **P**.
- · Intensive market research, keeping up to date, reading papers and reports, knowing what others are doing, networking.

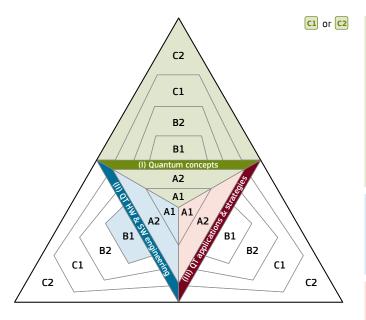
Suggested general conditions:

- Language: English
- Certificate: not applicable

Note: This profile was rarely discussed in the interviews, currently the QT analyst (PS) seems to be sufficient for most cases, or the development of strategies is done by senior QT engineers/QT architects or QT core developers. There may be only a few people in the beginning, e.g. in the big consulting companies, who transform real problems into QT use cases and also develop e.g. a software product roadmap that is implemented by other (classical and quantum) experts, engineers, etc.

QT proficiency for the **QT core innovator**





- C1 Specialisation: Refine and extend quantum methods to solve new problems
 K: Highly specialised knowledge in one subdomain and critical awareness of connections between different subdomains.
- S: Ability to refine or extend solutions for new problems (e.g., real-world use cases), using quantum physical and/or mathematical methods and incorporating methods from different subdomains to generate new methods.
- C2 Innovation: Develop innovative solutions for critical problems
- K: State of the art knowledge in the subdomain and about connections with different approaches and (sub)domains.
- S: Ability to find or develop innovative solutions for critical problems or real-world use cases; to evaluate and assess solutions (based on theoretical physics and mathematics), thus verify advantage; to extend and redefine knowledge or professional practice.

B1 Utilisation: Modify/apply a QT facet

- K: Knowledge of a variety of parts for QT facets and their influence (e.g. what quantum effects may occur and have some influence) on other (classical or hybrid) parts/systems and QT facets; specialised knowledge on a selected QT facet (hardware and/or software).
- S: Ability to adapt and test QT facets, interpret and compare results.

A2 Literacy: Identify value of QT

- K: Knowledge of applications landscape (e.g. products on market) and use cases as well as expected technological development (impact, timelines) and ethical implications.
- S: Ability to identify potential use cases (i.e. opportunities for value creation, where to seek expert assessment).

General description

The **QT core innovator** is, for example, a researcher like a quantum (physics) post-doc who has developed a new solution, e.g. a new ion trap approach to realise a qubit, or a new quantum algorithmic approach, who has:

- a very high level of expertise on the quantum concepts (physics, mathematics, ...) for a specific subdomain and on the connections with different approaches and subdomain, also from 'classical' domains like computer science or chemistry,
- intermediate knowledge and experience around the related quantum engineering, in particular the influence that e.g. other (HW or SW) components may have, and
- an idea of potential use cases and impact of their work,

and (in industry) works closely with the **QT specialist(s) P** to ensure that the quantum core can be industrialised and integrated into the system/ product, and with the **QT strategist P** (or at least **QT business analyst P** (b) to ensure that the product meets market needs.

Example personas

Hardware research and development:

A **quantum physicist specialised on NV centers**, working in a quantum sensing start-up and in developing the 'heart' of the sensor, has research experience from an academic PhD or even post-doc period using NV centers for magnetic field measurement, now working with engineering experts (e.g. a systems engineer with experience in sensor development) to industrialise the academic lab set-up and turn it into an industrial product.

Quantum computing algorithm/software development:

A **quantum error correction researcher** in a quantum computing company, with state of the art knowledge of the particular qubit type the company is using for its own computer, covering the physical and engineering challenges and working on software/algorithms to reduce the errors that affect the qubits due to their quantum properties.

An algorithmic scientist from the field of quantum information and/or mathematics who is researching new algorithmic approaches.

Needs and suggestions

Suggested previous qualification:

• Masters in quantum physics, quantum science and technologies or similar, or at least QT engineering professional (PG).

Suggested learning path:

- · PhD, maybe post-doc experience, related to a quantum (physics) subdomain.
- · Keep up to date with technology developments, stay in networks from PhD/post-doc period.

Alternative: Master in quantum science and long experience in research and development.

In industry, engineering aspects may become more important, some may become (additionally) a QT (HQ or SW) specialist (??).

Communcating with novices (or at least not quantum experts) about quantum concepts becomes more important in an (industrial) interdisciplinary team than in an academic research group, some may benefit from training in **public communication** and **education**

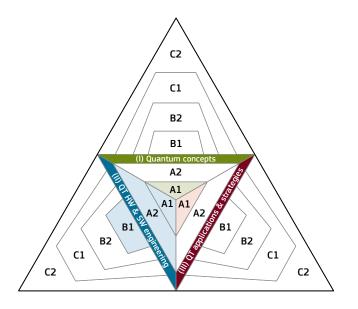
Suggested general conditions:

Language: English

Certificate: rather scientific publications

Example: Quantum control electronics practitioner for NV sensors

Profile **QT practitioner** specification with content selection



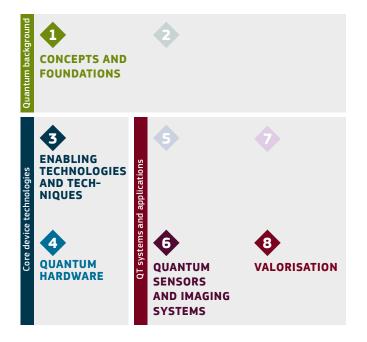
- A1 Awareness: Reproduce basic quantum concepts & terminology K: Basic idea (phenomena-oriented) of elementary quantum concepts with the corresponding terminology.
- S: Ability to identify basic quantum concepts and assign the appropriate term, e.g. to follow (media) conversations about quantum.

B1 Utilisation: Modify/apply a QT facet (core, component, system, application; HW/SW here: component: electronic control for an NV sensor)

- K: Knowledge of a variety of parts for QT facets and their influence (e.g. what quantum effects may occur and have some influence) on other (classical or hybrid) parts/systems and QT facets; specialised knowledge on a selected QT facet (hardware and/or software).
- S: Ability to adapt and test QT facets, interpret and compare results.

A1 Awareness: Recognise potential of QT

- K: Basic idea of the potential of QT systems and applications, overview of possibilities, challenges and limitations.
- S: Ability to follow public media and discussions with critical awareness of hype



Focus contents (for specialisation)

CONTOL TECHNOLOGIES

Electronics, microwave and RF (radio frequency) technologies, frequency conversation, modulation and generation

Opto-electronical and opto-mechanical systems



SPIN-BASED SYSTEMS

Electron-spin qubits, nitrogen-vagancy (NV) centres in diamond

ELECTROMAGNETIC FIELD SENSORS

NV centres, Rydberg atoms, superconducting sensors

Example description

A **quantum control electronics practitioner for NV sensors** is, for example, an engineer with expertise in 'classical' electronics etc and with additional qualifications in quantum hardware (NV centres), and the associated electronic control requirements, which electrical components may influence the quantum core, etc., working on a sensing device (full industrial product) with an integrated quantum core.

QT specific qualification

A1: Awareness ...

- of quantum concepts to be able to follow team discussions and instructions from the quantum experts;
- of how the product they are working on can be used, what the challenges are, see the relevance of their own work.

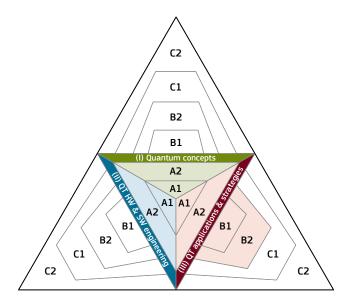
B1: Utilisation: Basic knowledge of a variety of components for the sensing device and how they influence the quantum core (here NV centres), specialising in the electronic control relevant to the specific device, being able to modify and test the electronics related to the quantum core.

Qualification by training, e.g. a few days in a university lab for the foundations, including the variety of components and influences, internal training or learning on the job for the specialisation on the concrete device.

Alternative: an elective lecture on the fundamentals within the electrical engineering degree program.

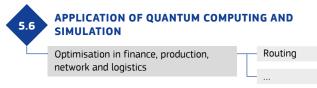
Example: Quantum optimisation in logistics & production analyst

Profile PS QT business analyst specification with content selection





Focus contents (for specialisation)





BUSINESS STRATEGY, ENTREPRENEURSHIP AND MANAGEMENT (BUSINESS LEVEL) A2 Literacy: Describe fundamental quantum concepts with appropriate terminology, e.g. in conversations

- K: Knowledge of fundamental quantum concepts with underlying mathematical formalism.
- S: Ability to explain basic quantum concepts and describe them using basic mathematics and appropriate terminology, e.g. to communicate with quantum experts and novices.

Literacy: Perform basic tasks on a QT facet (core, component, system, application; HW/SW here: SW systems and applications: quantum optimisation algorithms with use cases)

- **K**: Knowledge of fundamental working principles of different parts in the context of a QT facet and how they can be used (technically), focusing on the difference to classical counterparts.
- S: Ability to perform practical tasks (operate) with the QT facet (work in a lab or with software).

B2 Investigation: Analyse QT market and opportunities

- K: Advanced knowledge of a QT application and the related industry landscape and business models, including critical awareness on risks and potential consequences.
- S: Ability to identify promising QT use cases with advances and risks; relate strategic QT reports to own business.

Example description

A **quantum optimisation in logistics & production analyst** is, for example, a mathematician or data scientist in a company's department responsible for improving logistics and production, looking at quantum computing and in particular quantum optimisation and machine learning approaches in logistics and production, such as traffic flow optimisation and routing, loading and sizing, or production planning (e.g. matrix production, job shop scheduling problems).

QT specific qualification

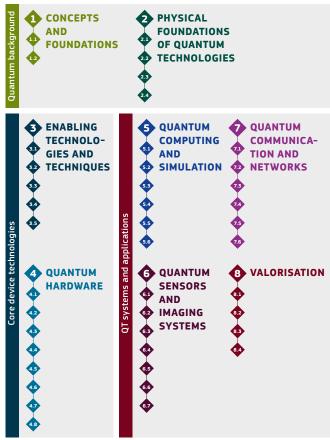
A2: Literacy ...

- in quantum concepts to be able to follow research papers and strategy reports, explain ideas to quantum experts and colleagues,
- in the fundamental working principles of quantum computing, what advantage they (might) bring to classical computing, and have tried some basic quantum programming on their own, e.g. on graphical platforms or with prebuilt subroutines.

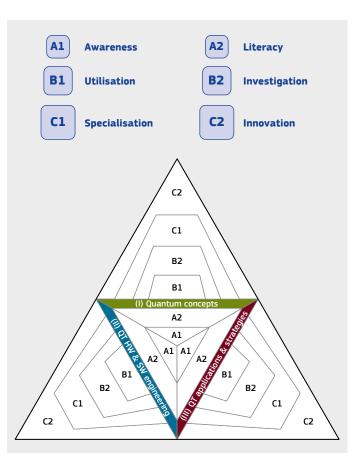
B2: Investigation: Knowledge of the possibilities and limitations of quantum computing, specialising in quantum optimisation and optimisation through quantum machine learning in logistics and production, what approaches are available with pros and cons, including risks and consequences (impact, ethics), analysing e.g. strategic reports for potential use in the own company.

Qualification by self-study or upskilling, e.g. one week in a university labor continuous seminars over some months to become literate in quantum optimisation, with further reading and searching for new approaches, new research results, new use cases, staying up to date, also attending conferences and exchanging in networks.

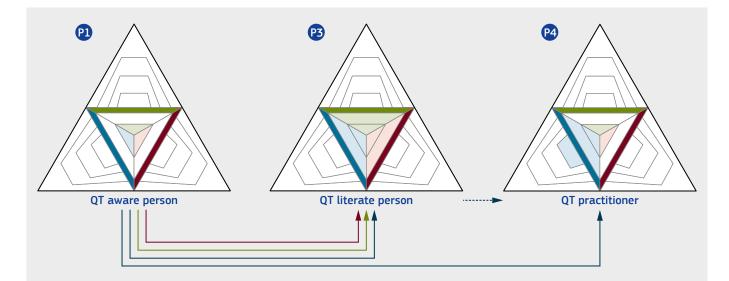
European Competence Framework for Quantum Technologies Summary – Version 2.5



Content Map: 8 domains with 42 subdomains (p. 5), detail pages for each domain with topics and subtopics (p. 6–13).



Proficency Triangle visualising **6 proficiency levels** for the **3 proficiency areas** (p. 14), with in-depth level descriptions and more (p. 15–17).



9 Qualification Profiles overview (p. 18) and detailled descriptions incl. example personas and (training) suggestions (p. 19–27).

Extra: two examples how to combine a profile with a content selection (p. 28–29).

Version 2.5 (April 2024) compiled by Franziska Greinert and Rainer Müller, supported by Simon Goorney, Riccardo Laurenza, Jacob Sherson and Malte S. Ubben QUCATS – Quantum Flagship Coordination AcTion and Support,